1	A	Yes, sir.
2	Q	Oh. Well, how did you, how did you know that your
3	secretary	prepared this?
4	A	Her handwriting.
5	Q	Oh, okay. I take it you have no idea how this ended
6	up in the	FCC's exhibits?
7	A	I've never seen any of these books or anything until
8	today, si	r.
9	Q	The second page, Mr. Harrison?
10	A	Yes.
11	Q	You have to turn it sideways. It looks like it's a
12	computer o	generated printout. Is that a fair characterization
13	of it?	
14	A	Yes, sir.
15	Q	Okay. It says at the top Private Carrier 154.480.
16	Do you see	e that?
17	A	Yes, sir.
18	Q	Charleston, West Virginia, August 16, 1991.
19	A	Yes, sir.
20	Q	Is this a printout of your PCP customer list?
21	A	I would assume, sir.
22	Q	Well, you're familiar with what those printouts look
23	from your	equipment, aren't you?
24	A	I've I don't have a printer. I have I don't
25	have the d	capability to do this in my office.

1	Q	Oh, I see. Could you see this information on a, on
2	a screen	at your office, on a monitor?
3	A	I can now. I don't know if at that time I could or
4	not, sir.	
5	Q	Oh, okay. What about the second page? I'm sorry.
6	The third	page in the exhibit, the following page and it says
7	at the to	p Private Carrier 152.480?
8	A	Yes, sir.
9	Q	That says Huntington, West Virginia.
10	A	Yes, sir.
11	Q	Now, that's your office, right?
12	A	Yes, sir.
13	Q	Okay. That's August 16, 1991?
14	A	Yes, sir.
15	Q	Again, you didn't, you didn't prepare this page?
16	A	No, sir.
17	Q	Do you have any idea who prepared these pages?
18	A	No, sir, I don't.
19	Q	Would you guess that it's, that it's Mr. Raymond?
20	:	MR. HARDMAN: I object, Your Honor.
21		JUDGE CHACHKIN: Sustained.
22		BY MR. JOYCE:
23	Q	Well, you don't have a printer in your office. The
24	only one	is in Charleston? Is that correct?
25	A	As far as I know, sir, yes.

1	Q	Who works in the Charleston office?
2	A	There's about 30-some people who work in the
3	Charlesto	n office.
4	Q	Oh, really? Who is in charge of the Charleston
5	office?	
6	A	Mr. Raymond.
7		MR. JOYCE: I have no further questions.
8		JUDGE CHACHKIN: All right. We'll take a lunch
9	recess un	til 1:30.
10		(Whereupon, a lunch recess was taken from 12:30 p.m.
11	until 1:3	5 p.m.)
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1	AFTERNOON SESSION
2	JUDGE CHACHKIN: All right. Back on the record.
3	Who is going to conduct cross-examination for the Bureau?
4	MS. LADEN: Yes, Your Honor.
5	JUDGE CHACHKIN: All right.
6	CROSS-EXAMINATION
7	BY MS. LADEN:
8	Q Mr. Harrison, I'm Paulette Laden with the Private
_	
9	Radio Bureau. If you recall, you were testifying about the
10	test setup, the automatic test setup function in the terminal.
11	Now, was this test setup controlled by the Huntington
12	terminal?
13	A At one time. Now it can be controlled by either,
14	but our old computer system it could be controlled from
15	Charleston.
16	Q Okay. In August of 1991 do you recall what
17	whether it could be controlled from Huntington?
18	A I believe it was still controlled from Charleston.
19	Q Do you remember the inspection by the FCC
20	A Yes, ma'am.
21	Q engineers? And I believe you've testified that
22	you were there. You showed them around during part of that
23	inspection.
24	A Yes, ma'am.
25	Q Is that correct? Did you ever display the test

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1 setup for them? 2 I'm not sure if we did or not, ma'am. 3 Do you know whether the test setup function can be 4 displayed in Charleston with a modem --5 No, ma'am. A 6 -- from Huntington? 7 I don't know if it can or not. Α Do you recall whether the test setup -- while they 8 Q 9 were observing the test setup, whether at some time that setup 10 was deleted? 11 You can't take it off the computer. You can turn it 12 off and turn it on, but you can't delete the option from the 13 menu. 14 Do you have any explanation as to why the test setup 15 would disappear from the --16 Α No, ma'am. 17 -- from the display? So it's your testimony that 18 the test pages were originating from Charleston? 19 As far as I can recall, ma'am, yes. 20 Now, you testified, did you not, in your direct 21 testimony that one -- in one instance your secretary forgot to 22 call Charleston to have the test function turned off --23 Α Yes, ma'am. 24 0 -- and that it ran all night? 25 Α Yes, ma'am.

1	Q	And to your recollection that only happened one
2	time?	
3	A	As far as I can recall, ma'am, yes.
4	Q	Now, you testified that you were testing to get the
5	group cal	l to work.
6	A	Yes, ma'am.
7	Q	And that it just would not work.
8	A	Yes, ma'am.
9	Q	What would happen when it didn't work?
10	A	The pagers wouldn't go off.
11	Q	So, in other words, you would, you would make the
12	call	
13	A	Yes, ma'am.
14	Q	and the pagers would how many pagers would not
15	go off?	
16	A	Sometimes none, sometimes half, sometimes all but
17	one or two	o. It varied over there was never a consistency
18	to that.	
19	Q	And you testified that these pages were voice pages?
20	A	Yes, ma'am.
21	Q	When they did go off, did the voice always go off or
22	was there	a time when there was only a tone?
23	A	Now, the ones that the computer sends, there's not a
24	voice. I	t just sends tones just to set the pagers off.
25	Q	Now, did you ever use that computer test to test for

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1 the group call feature? 2 Yes, ma'am. 3 Do you recall how many -- when you had the computer 4 set up to run the -- to test it for the group call feature, 5 how many pagers did you have on the chain? 6 Α 15. 7 0 15. Do you recall discussing with the FCC's 8 engineers the test setup for that -- the chain? 9 They asked me several questions. We discussed quite 10 a bit. I'm really not sure about a specific question. 11 Do you remember telling them -- describing a chain 12 that involved three pagers? 13 No, not particularly, ma'am, no. 14 0 And you're testifying that you always had 15 when 15 you were doing the tests for the group call? 16 Α For that one. There were other customers that had 17 three chain, two chain, but as far as the Greenup Rescue the 18 best I can recall it was always 10 to 15. At first there was 19 10 and then there was 15. 20 0 Okay. Now, the testing that you were doing in 21 August of 1991, was that for the group call? You were testing 22 the group call feature? 23 Yes, ma'am. Α

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I couldn't be specific on answering that, ma'am.

Were you doing any testing for coverage?

24

25

Q

Α

1	tested that system on and off for two or three years.
2	Q Now, you testified, did you not, that you would test
3	for coverage during your drive from Huntington home to
4	Charleston?
5	A Yes, ma'am.
6	Q Is that correct? Now, how did you how would you
7	do that test?
8	A The computer, either from my car phone dialing a
9	pager up to make sure it would go off or have the computer
10	send me a test also or have my secretary dial a pager number
11	up so see how many I could get.
12	Q How many tests would the, would the computer send on
13	any given drive home?
14	A I really don't have any idea.
15	Q Would you ask that the, that the test be done more
16	than once?
17	A You program it up for how many minute intervals and
18	then it automatically does it.
19	Q Okay.
20	A Whenever the time period's up it sends another one.
21	Q Do you recall how many minutes of testing there was
22	on a typical drive home?
23	A How the computer was set up or how many minutes of
24	actual tests came over the air?
25	Q How many minutes let's first find out how many

1	minutes came over the air.
2	A I'm not really sure.
3	Q And how was the computer set up?
4	A It could be set either from 1 minute, I think, to 60
5	minutes. Sometimes 1 minute, usually 5 minutes, sometimes 1,
6	sometimes 10.
7	Q Now, the purpose for this test what was the
8	ourpose for this test?
9	A To check we had one tower in Charleston and one
10	tower in Huntington and they were kind of far apart and I
11	lived kind of between and drive to make sure where dead spots
12	were, different roads because West Virginia's so mountainous.
13	The terrain is not very consistent. And just test different
14	geographical locations, different roads.
15	Q So you would do this test you did this test more
16	than one time?
17	A Yes, ma'am.
18	Q And you did it at different locations on different
19	roads?
20	A Yes, ma'am.
21	Q Did you run this test every day on your way home?
22	A I don't think so.
23	Q How long did it take you to get home?
24	A About 45 minutes. That's if I drive straight. If I
25	was out testing I'd take different routes and go behind

1 different mountains, take the interstate sometimes, the back 2 road sometimes, just to determine -- what I was doing at that 3 time was trying to establish a map. Most paging customers like to get a map showing where they can and can't go. 5 once we got different things working, we were trying to establish so I could create a map to give to the customers so 6 7 they'd know how far the range was on them. 8 Now, from any given location, once you ran the 9 testing, you knew that the pager was going off? 10 presumably would be the conclusion of this test? 11 correct? 12 In that one certain spot, but then five minutes 13 later I'd be in a different spot and didn't know if it would 14 work there or not. 15 So presumably if you wanted to test every spot, you 16 would --17 Drive more --18 -- on any given drive home you would test it every 19 five minutes? 20 Α Yes, ma'am. 21 And if you took different roads home every day, then Q 22 you would be testing it every five minutes every day? correct? 23 24 Α On the days that I tested it, yes, ma'am. 25 Do you know --Q

1		MR. JOYCE: Your Honor? Excuse me for one second.
2	We have a	sequestration order.
3		JUDGE CHACHKIN: We have it's the Bureau.
4		MR. JOYCE: Oh, I'm sorry. I just wanted just
5	for purpos	ses of identification.
6		JUDGE CHACHKIN: No. He's Mr. Dziedsic from the
7	Mass Media	Bureau.
8		MR. JOYCE: Thank you, Your Honor. I apologize.
9		BY MS. LADEN:
10	Q	How was the Huntington terminal tied into the
11	Charleston	n terminal?
12	A	I have no idea, ma'am. From a phone line, I assume,
13	but I don	't, I don't know.
14	Q	How many different routes are there between
15	Huntington	n and Charleston?
16	A	Direct routes, two main ones.
17	Q	Now, you say you were planning to prepare a map for
18	customers	?
19	A	Right.
20	Q	How many maps did you ever produce a map?
21	A	Yes, ma'am.
22	Q	And when was that?
23	A	I'm not sure of the date, ma'am.
24	Q	You mentioned that you tested the group call with
25	customers	other than the Greenup County Rescue Squad.

1	A	Yes, ma'am.
2	Q	Is that correct? Did the, did the tests work for
3	the other	customers?
4	A	Sometimes they would, sometimes they wouldn't.
5	Q	And who were those other customers?
6	A	Just different individuals that we sold pagers to.
7	Q	Okay. And they were at the time you conducted
8	the tests	they were customers
9	A	Yes, ma'am.
10	Q	of Capitol? Now, you indicated you recall the
11	inspection	n by the FCC engineers in August of 1991? Correct?
12	A	Yes, ma'am.
13	Q	When you were showing them around, did you set up
14	the termin	nal for the engineers when they looked at the test
15	function i	in Charleston, when you came into Charleston?
16	A	I don't think I did, ma'am, no.
17	Q	Did you tell the FCC engineers at that time that the
18	duration o	of the test tones needed to be as long as it was in
19	order for	it to work? Do you remember making that statement?
20	A	I'm not sure if I understand your question, ma'am.
21	Q	Do you recall telling the FCC engineers when they
22	came for t	the inspection do you recall them asking you why
23	the durati	ion of the tone sequence was as long as it was?
24	A	The only question I remember is there is a timing
25	when yo	ou program a pager there is a place for timing that

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1	can be, I	think, from one to four and they questioned why,
2	something	about that, I believe.
3	Q	Do you remember what you told them?
4	A	I believe the timing was set on three or four.
5	Q	Did do you did you give the FCC engineers a
6	pager in o	order for them to verify the length?
7	A	I don't, I don't recall, ma'am.
8	Q	Now, I believe you testified earlier that you had
9	the pager:	s that you used for the PCP system already? Is that
10	correct?	
11	A	Yes, ma'am.
12	Q	And that you recrystalled them
13	A	Yes, ma'am.
14	Q	for the PCP?
15		JUDGE CHACHKIN: Please keep your voice up.
16		BY MS. LADEN:
17	Q	How many pagers did you have?
18	A	I'm not sure. I would guess a couple hundred.
19	Q	Were they voice pagers?
20	A	Yes, ma'am.
21	Q	Were any of them digital pagers?
22	A	Not in Huntington.
23	Q	Did Capitol's PCP system ever use digital pagers on
24	the PCP?	
25	A	I never programmed any, ma'am, no.

1	Q	Do you know whether there were any digital pagers?
2	A	No, ma'am, not for sure, no.
3	Q	Do you know whether Capitol ever purchased any other
4	pagers bes	sides those used pagers?
5	A	Not that I'm aware of, ma'am, no.
6	Q	Did you have all of those pagers out to customers?
7	A	No, ma'am. We didn't have them all done at one
8	time. Our	technician did them as he got time to.
9	Q	Now, when a customer came to your office in
10	Huntingtor	n wanting private paging service, what steps did you
11	take? In	mean, how did you sign somebody up?
12	A	Gave them a pager rental agreement. They filled the
13	pager out	or they filled the contract out and I would
14	program th	ne pager while they were doing that.
15		MS. LADEN: Your Honor, may I oh. That's all
16	right. I	don't need to.
17		BY MS. LADEN:
18	Q	If you could turn in that white book there if you
19	could turn	n to Private Radio Bureau Exhibit No. 11 and turn to
20	page 10.	Is this an example of the pager pickup agreement
21	A	Yes, ma'am.
22	Q	that you're talking about? Now, was it your
23	normal bus	siness practice in your office in Huntington to have
24	these fill	led out by all the customers?
25	A	Yes, ma'am.

1	O And this prostice are followed as a normal business !
1	Q And this practice was followed as a normal business
2	practice? I mean, this was the way it was
3	A Yes, ma'am.
4	Q Was it always done that has it always been done
5	that way to your knowledge?
6	A We've had different agreements, but there's always
7	been some type of agreement that the customers have filled
8	out.
9	Q Do you know whether Capitol's RCC system is digital
10	or voice?
11	A You can program both.
12	Q Do you know whether strike that. Now, when you
13	were doing this group call test and you had the pagers and
14	they didn't all go off, did you do anything to figure out why
15	they weren't going off?
16	A I would just relay to Mike Raymond when they worked
17	and when they didn't.
18	Q Where was the Greenup County Rescue Squad located?
19	A In I believe Raceland, Kentucky. It's in
20	Kentucky near Ashland. I'm not sure of the exact physical
21	town.
22	Q How far is that from Huntington?
23	A Air miles, I would have to guess probably 10 to 15.
24	I'm not sure. I've never had anybody tell me for sure, but
25	that's what I would assume.

1	MS. LADEN: I have no further questions, Your Honor.
2	JUDGE CHACHKIN: Any direct?
3	MR. HARDMAN: Yes, Your Honor.
4	REDIRECT EXAMINATION
5	BY MR. HARDMAN:
6	Q Mr. Harrison, I believe it was in response to
7	questions from Ms. Laden this morning. She asked you
8	questions about the, the working of the private carrier paging
9	system for the Greenup County Rescue Squad and your testimony,
10	As I recall, was that the that you started billing for this
11	service to the Rescue Squad on September 1, 1991.
12	A Right.
13	Q Is that your testimony as you remember it?
14	A Yes, sir.
15	Q What happened then after September 1 on this
16	account?
17	A It never the system never did work and eventually
18	after the first of the year I'm not sure if it was
19	December, January, what month, but we ended up just they
20	got tired of they got frustrated with it. I got frustrated
21	with it and we just abandoned it. I gave them a credit on
22	their bill and they returned all the equipment.
23	Q And if well, as I recall your testimony also, you
24	said that the system was working technically by that time. Is
25	that was that your testimony?

1	A As far as what I was told, everything was up and
2	ready to go.
3	Q Well, then why would the customers be frustrated
4	enough to, to turn their units back in after that time?
5	A Because it never would work.
6	Q Do you know why it wouldn't work?
7	A No, not really. I can assume that it was a couple
8	of things, but as far as knowing exactly why, no, sir.
9	Q What, what is your definition of not working?
10	A The pagers not going off.
11	Q Was the channel in, in use at that time by other
12	licensees?
13	A Yes, sir.
14	Q Did that, did that circumstance contribute to the
15	pagers not working for Greenup County.
16	A I believe, sir, yes.
17	Q In what way?
18	A We never got a chance the way I understand the
19	way it works, we just never got the air time to either send a
20	page or for the pager to receive it.
21	Q So, so delay in accessing the channel was one of the
22	ways in which the, the paging service didn't work?
23	A Yes, sir.
24	Q How do you recall how long these delays were at
25	the time?

1 Delays as far as the pager if it did work, how long Α 2 it would take it to go off or --3 Yes. That's right. 4 Α From a couple minutes to -- one time -- the longest 5 was, I believe, 4 hours and 15 minutes. 6 4 hours and 15 minutes after the page was placed 0 7 until it went out over the air? 8 Α Yes, sir. Yes, sir. 9 And the Rescue Squad was frustrated with this type 10 of service? Is that your testimony? 11 That wasn't their pager that I'm Yes, sir. 12 referring to taking that long. That was just one instance. 13 do know that I sent a test at 9:00 and it scared me when it 14 came through at 1:15 because I'd already forgot about it. 15 Q All right. Well, let's, let's talk for a moment 16 about the Greenup County Rescue Squad account. 17 Α Okay. 18 And what I would like you to explain is the, the 19 kind of delays that account experienced and what their 20 reaction was to it. 21 Some -- especially for those guys, they need to get 22 the page and they need to get it pretty soon or a house can 23 burn down. And sometimes it would take an hours, sometimes 24 less, sometimes more, but the main thing that they were 25 dissatisfied with was we never could get all of them to go off

one right after another, so all 15 members could not be 2 alerted of the same fire at the same time. 3 Okay. And Mr. Joyce asked you questions pertaining 4 to the initiation of commercial service on the PCP. 5 recall those questions --Yes, sir. 6 A -- that testimony? And the import of his questions, that line of questioning, was that this -- the initiation of 9 this service was some sort of a Red Letter Day or it would 10 normally be like a Red Letter Day for someone like yourself. 11 Do you recall that? 12 Α Yes, sir. 13 How, how are you compensated by Capitol? Q 14 Salary plus commission on whatever I sell. A 15 So do you get a commission on both the PCP and RCC? 0 16 Yes, sir. Α 17 0 Is the commission the same? 18 It depends. The RCC is more expensive and I 19 get paid on the first month's bill, so it would be -- if I 20 sold the pager -- like in this instance here it was \$10. 21 would have made the \$10 commission, where on the RCC I would 22 have made around \$27 to \$30. 23 Well, then why, why wouldn't you just sell all RCC Q 24 pagers? 25 A Some of the customers didn't need the wide area

1 system and just wanted something local for downtown 2 Huntington. Some people didn't -- couldn't afford to pay \$30 a month for a pager, so it was an alternative to the \$30 a 3 month on the RCC system. 5 0 You mentioned \$30 a month for the RCC. Can you 6 clarify what that \$30 consists of? 7 Well, that's on a voice pagers and that's where \$15 8 of it is our tariff for air time and \$15 is equipment rental. All right. So to make the comparison fair, on the 10 RCC system the normal charge to the customer per month, 11 recurring charge, would be \$30 a month --12 Α Yes, sir. 13 -- which would include both the air time and the 14 unit? 15 A Yes, sir. 16 Now, what was the comparable charge for both 17 components on the PCC frequency? 18 It was \$10 at first and then we dropped it to -- it 19 didn't -- it wasn't working properly and some people got 20 frustrated and a few of the people even kept it through this 21 and we dropped the price to, I believe, \$5.95. 22 0 And did -- does your commission cover both the, the 23 rental and the air time? 24 A Yes, sir. So, if I'm understanding you right, you made even at 25 Q

the beginning three times more on the RCC system than for the 1 2 PCP? 3 Yes, sir. Α Well, why did you fool with the PCP then? 5 A Basically because I've been poor before and there 6 was times that I couldn't have afforded \$30 a month for a 7 There are people that need them and I just thought it pager. 8 was an alternative to service them. 9 Did competition with RAM in that market have any 10 influence on that? 11 Yes, because as -- from what I understood, they 12 weren't tariffed so they could charge whatever they wanted to, 13 and I lost some accounts because they were giving a much lower 14 price than I was able to give. Now, would you -- I think you have the book open 15 Q from the Private Radio Bureau. 16 17 Α Yes, sir. 18 Would you turn to PRB No. 5? There may be some 19 confusion on the record on this point. 20 Α Yes, sir. 21 I believe that, that my notes were that you Q testified this morning that you had not seen that exhibit 22 23 before. 24 A Yes, sir. And your testimony at the time was that you had not? 25 0

1	A	Yes, sir.
2	Q	Have you, in fact, seen a copy of that exhibit
3	before?	
4	A	Yes, sir.
5	Q	And when did you see it?
6	A	Last night.
7	Q	And what were the circumstances?
8	A	You showed it to me and asked me if that was my
9	handwriti	ng.
10	Q	And what was your response?
11	A	No.
12	Q	And did I ask you anything else?
13	A	Not that I recall, sir.
14	Q	Would you turn to the, the next two pages? And did
15	I ask you	about those pages?
16	A	I don't recall, sir.
17	Q	And did I tell you anything else about that document
18	at the tir	ne?
19	A	No, sir.
20	Q	While we're on that subject, the second and third
21	pages, you	were asked some questions about this being a
22	customer p	printout or to that effect this morning. I'm sorry,
23	a compute	printout. Let me first ask you this. Do you know
24	whether th	ne second and third pages there are computer
25	printouts	from Capitol's computer system?

1	A	I would assume. I don't know for sure, though, no,
2	sir.	
3	Q	Is that in a format of a report that you routinely
4	get	
5	A	No, sir.
6	Q	as part of your duties?
7	A	No, sir.
8	Q	Do you recognize this in any way as, as a computer
9	printout	in the form that you're familiar with as part of your
10	duties?	
11	A	No, sir.
12	Q	You also testified this afternoon regarding the
13	origin of	test pages, and I believe you testified in response
14	to question	ons from Ms. Laden that, that test pages, as far as
15	you knew,	originated from Charleston.
16	A	And on the old computer it was Charleston. Then we
17	got a dif	ferent computer that I could do it. I just don't
18	know what	time what month or date or year the computer
19	switch hap	opened, that I became able to do that.
20	Q	Well, thank you, but I'm really trying to clarify
21	another po	oint. When you say that test pages originated from
22	Charleston	n, what did you mean by that?
23	A	That's where the person had to either turn it on or
24	off.	
25	Q	Turn, turn what on or off?

1	A	The test page function on the computer off or on.
2	Q	Okay. And if you wanted to if you were in your
3	Huntington	office and you wanted to do testing, what would you
4	do under t	the old setup?
5	A	Call Charleston and tell them what number and tell
6	them to pr	cogram the automatic test.
7	Q	So in terms of where the origin of the test was, it
8	depends, i	it depends on what you mean by originate?
9	A	Yes, sir.
10	Q	Is that right?
11	A	Yes, sir.
12	Q	The terminal that could perform this function was
13	only locat	ced in Charleston?
14	A	Yes, sir.
15	Q	That's right? Okay. Again, just a point of
16	clarificat	tion. Would you turn to PRB Exhibit 11, page 10,
17	which I be	elieve Ms. Laden asked some questions about? And she
18	asked you	if a form like this was filled out by all the
19	customers.	Do you recall that?
20	A	Yes, sir.
21	Q	Who would actually do the writing on the, on the
22	document?	
23	A	Sometimes the customer, sometimes myself, sometimes
24	the salesp	person, sometimes the secretary.
25	Q	So when you said the, the form was filled out, you

1	didn't mea	an to imply that the customer necessarily sat there
2	and wrote	on the document, did you?
3	A	No, sir.
4		MR. HARDMAN: I have no further questions, Your
5	Honor.	
6		MR. JOYCE: I have further cross.
7		JUDGE CHACHKIN: All right. Go ahead.
8		RECROSS-EXAMINATION
9		BY MR. JOYCE:
10	Q	Mr. Harrison, Mr. Hardman has gone into this whole
11	area of p	ricing your RCC and PCP services.
12	A	Yes, sir.
13	Q	And you talked about one of the reasons why you went
14	why you	were offering PCP service was because some of your
15	customers	didn't need wide area coverage? Is that correct?
16	A	Yes, sir.
17	Q	How many transmitters do you have in your RCC
18	system?	
19	A	I believe 14, but I'm not sure.
20	Q	I presume two of those are located in Huntington and
21	Charleston	n?
22	A	Yes, sir.
23	Q	So your RCC service area covers at least as much as
24	the privat	te carrier paging system and then more?
25	A	Yes, sir.